

CITY OF TUCSON

REQUEST FOR PROPOSAL

REQUEST FOR PROPOSAL NUMBER: 110006
PROPOSAL DUE DATE: Friday, July 30, 2010 AT 4:00 P.M. LOCAL AZ TIME
PROPOSAL SUBMITTAL LOCATION: Department of Procurement
255 W. Alameda, 6th Floor, Tucson, AZ 85701

MATERIAL OR SERVICE: Purchase & Installation of Vislink Law Enforcement
& Public Safety Equipment

PRE-PROPOSAL CONFERENCE DATE: Wednesday, July 14, 2010
TIME: 10:00 A.M., Local AZ Time
LOCATION: Tucson Convention Center, Agate Suite, 260 S.
Church St., Tucson, AZ 85701

***** TPD Helicopter will be available for inspection following the pre-proposal*****

SENIOR CONTRACT OFFICER: James Gaston
TELEPHONE NUMBER: (520) 837-4139
James.Gaston@tucsonaz.gov

Interested offerors may obtain a copy of this complete solicitation by calling (520) 791-4217. A copy of this solicitation and possible future amendments may also be obtained from our Internet site at: <http://www.tucsonprocurement.com/> by selecting the Bid Opportunities link and the associated solicitation number.

Competitive sealed proposals for the specified material or service shall be received by the Department of Procurement, 255 W. Alameda, 6th Floor, Tucson, Arizona 85701, until the date and time cited.

Proposals must be in the actual possession of the Department of Procurement at the location indicated, on or prior to the exact date and time indicated above. Late proposals shall not be considered. The prevailing clock shall be the City Department of Procurement clock.

Proposals must be submitted in a sealed envelope. The Request for Proposal number and the offeror's name and address should be clearly indicated **on the outside** of the envelope. All proposals must be completed in ink or typewritten. Questions must be addressed to the Contract Officer listed above.

****NOTICE****

Effective July 1, 2009, the City will no longer mail Notices of available solicitations via the U.S. Postal Service. Email notifications will be provided to those vendors that have updated their vendor record and selected email as their preferred delivery method. For information on how to update your vendor record, please visit www.tucsonprocurement.com, click on What's New? and read the section titled "Notice of Solicitations." You may also call (520) 791-4217 if you have questions.

JG/car

PUBLISH DATE: Friday, July 09, 2010

INTRODUCTION

The City of Tucson, Police Department, Air Support Unit (Air Support), is seeking proposals for the ***Purchase and Installation of Vislink Law Enforcement & Public Safety Equipment*** for the Video Downlink System Project (*VDL*) as specified in the following Scope of Work.

An avionics completion shop, experienced in the installation of like equipment in Bell helicopters, will be selected to install the VDL equipment and accessories described herein. Installation of all required equipment, as specified herein, will be for two (2) 2007 Bell 206BIII Jet Ranger helicopters, utilizing FAA acceptable methods, techniques and practices. The successful contractor shall provide all specified equipment on the Price Page, unless otherwise indicated.

BACKGROUND

The airborne Video Downlink System will transmit live video signals from the City's helicopters to multiple ground assets simultaneously. These ground-based assets include mobile command vehicles, transportable "briefcase" systems and strategic emergency management facilities across the Tucson Urban Area Security Initiative (TUASI) region (defined: Pima County). The helicopter transmit systems will utilize omni-directional antennas allowing any receive asset within range access to the video without intervention of the aircrew.

Once received on the ground, the airborne video will be available for both local viewing and incorporation into remote viewing by appropriately equipped and authorized users regardless of their locations. This will enable interoperable communications between police, fire, EMS, and other emergency management response agencies by allowing ground patrol units and units from other jurisdictions to view real-time aerial video from Air Support's helicopters. Video signals are digitally encrypted during transmission using 256-bit AES encryption to ensure that unauthorized entities or individuals will not be able to view the transmitted image. The video image transmitted from the helicopters will be delivered to the dedicated tactical portable "suit case" receivers to be deployed across the TUASI region. Access to view these images is ensured through the issuance of electronic "keys" to authorized users and agencies. This video downlink system will transmit images from the Air Support helicopters using the currently installed onboard dual sensor camera system; these sensors include a daylight camera and Forward Looking InfraRed (FLIR) camera.

SCOPE OF WORK

- 1.0 GENERAL DESCRIPTION:** The contractor will provide complete supply, installation, testing and integration services to allow the VDL to transmit images from Air Support's helicopters using the existing onboard dual-sensor camera system. These sensors include a daylight camera and a Forward Looking InfraRed (FLIR) camera. The images from the camera system produce a Standard Definition (SD) Television video signal.

The successful contractor will provide installation services through a certified FAA Avionics Repair Station. The repair station will be responsible for completion of all required paperwork, and will return the aircraft to service.

THE SUCCESSFUL CONTRACTOR SHALL PROVIDE ALL SPECIFIED EQUIPMENT, UNLESS OTHERWISE INDICATED.

- 2.0 TIME SCHEDULE:** Each installation shall be completed within 15 calendar days from the date the aircraft is delivered to the contractor's facility. The contractor shall be flexible with regard to the delivery date of the aircraft to their facility. If necessary, the contractor shall be willing to store the aircraft, at no additional cost, should the delivery date be earlier than anticipated. The contractor shall be responsible for the aircraft while it is in the contractor's possession, regardless of the delivery date.

The City reserves the right to conduct on-site inspections during business hours.

3.0 CONTRACTOR REQUIREMENTS

3.1 All initial installation work shall be performed at the contractor's place of business, which shall be a licensed FAA Avionics Repair Station and approved Vislink Authorized Reseller Program Associate and Law Enforcement & Public Safety Customer Service Facility.

3.2 The contractor must be in the business of installing aircraft avionics (including infra red thermal imaging systems) and must have extensive experience with law enforcement, government and emergency medical helicopters.

3.3 The contractor must have experience as a Vislink Law Enforcement & Public Safety Associate working with VDL Equipment and Bell helicopters.

3.4 The contractor shall provide all equipment specified in the Price Sheet, unless otherwise specified. The manufacturer's standard two (2) year warranty will initiate upon final acceptance by Air Support of each helicopter in Tucson, AZ.

3.5 The completion shop shall provide all miscellaneous materials, cable, wiring, switches, plugs, circuit breakers, sheet metal, etc., necessary to accomplish the installation of all the listed equipment.

3.6 Wiring diagrams and schematics of all installations, as well as a new weight and balance computation for all configurations of removable equipment on and off the aircraft, shall be provided upon completion of said installation. Center of gravity shall be no further forward than 107 inches with a crew weight of 450 pounds and 10 gallons of fuel on board with or without searchlight or FLIR installed.

3.7 Any equipment installed on the web between stations 130 and 184 will require a bonded doubler to minimize stress cracks.

3.8 Parts shall be provided with the manufacturer's two-year warranty. Additionally, the contractor shall warrant the installation to be free of defects in materials and workmanship for a period of one year from date of acceptance from the completion center. All repairs are to be conducted at the City's facility or shipped for repair, where appropriate, free of charge during the warranty period.

3.9 The contractor shall be responsible for the round-trip airline travel and overnight lodging expenses incurred by 2 City of Tucson inspectors to travel to the contractor's site for an inspection at the 50% completion stage. In addition, the contractor shall also be responsible for the one-way airline travel and lodging expenses incurred by Air Support pilot and crew to deliver each helicopter and for the crew's return for the final inspection and contingent acceptance of the aircraft. However, if the aircraft is found to be unacceptable by the crew, the contractor shall provide return airline travel and return one-way airline travel until contingent acceptance, unless the items found to be unacceptable will take less than three days from the time of rejection to completely remedy, in which case the contractor will pay for one-way travel and any additional lodging for two crew members.

3.10 The contractor shall accept delivery of the aircraft to the contractor's facility at a time designated by the City of Tucson. A Tucson Air Support pilot and 1 person crew shall fly the aircraft directly to the contractor's facility. Upon completion, final inspection, and contingent acceptance, Tucson Air Support pilots shall fly the aircraft to the City of Tucson. Contingent acceptance shall be indicated in writing and shall mean that City of Tucson inspectors find the aircraft to be acceptable at the time and place of inspection. However, final written acceptance will not occur until the VDL equipment in the aircraft has been determined to operate appropriately in Tucson, Arizona.

3.11 It is mandatory that all parts, materials, and installations comply with approved FAA instructions and regulations, and successfully pass FAA inspection and certification prior to acceptance. All Supplemental Type Certificates, applicable Form 337s, and FAA Engineering Approvals shall be included with the aircraft documentation.

The contractor shall guarantee all VDL; equipment and installations shall work appropriately in Tucson, Arizona under normal operating circumstances, mission profiles, FAA and FCC certifications and including all purchased VDL ground units. The contractor shall provide a technical representative with necessary expertise and trouble shooting equipment to be in Tucson, Arizona for the first two nights of operation of each aircraft. The City of Tucson shall be the sole determinant of appropriate operation. Upon determination of appropriate operation, the aircraft will be deemed acceptable. The successful offeror shall provide installation of all equipment including checkout and verification of the performance of the VDL equipment. This shall also include Air Support personnel or designees familiarization of all equipment. The City shall not accept each VDL installation until verification of the performance of the equipment have been successfully completed. The price for installation, checkout, and verification of the performance of the equipment shall be indicated on the Price Page of this RFP.

3.12 TRAINING: The Contractor shall provide 6 (six) Air Support or other designated personnel with primary operations and maintenance training for each unit purchased. This training shall be on-site at the City of Tucson and shall be adequate to the needs of the typical pilot or cockpit observer in order to assure proper operation and utilization of the equipment supplied. The Contractor shall furnish any manuals or electronic media necessary to perform the required training.

3.13 KEY PERSONNEL: The Contractor agrees that, once assigned to work under this Contract, key personnel shall not be removed or replaced without written notice to and subsequent concurrence by the City.

If key personnel are not available for work under this Contract for a continuous period exceeding thirty calendar days, or are expected to devote substantially less effort to the work than initially anticipated, the Contractor shall immediately notify the City, and shall, subject to the concurrence of the City, replace such personnel with personnel of substantially equal ability and qualifications.

3.14 EQUIPMENT/RECALL NOTICES: In the event of any recall notice, technical service bulletin, or other important notification affecting equipment purchased from this contract, a notice shall be sent to the Contract Representative. It shall be the responsibility of the contractors to assure that all recall notices are sent directly to the agencies Contract Representative.

INSTRUCTIONS TO OFFERORS

1. DEFINITION OF KEY WORDS USED IN THE SOLICITATION:

For purposes of this solicitation and subsequent contract, the following definitions shall apply:

City: The City of Tucson, Arizona

Contract: The legal agreement executed between the City and the Contractor/Consultant. The Contract shall include this RFP document incorporated herein by reference, all terms, conditions, specifications, scope of work, Amendments, the Contractor's offer and negotiated items as accepted by the City.

Contractor/Consultant: The individual, partnership, or corporation who, as a result of the competitive solicitation process, is awarded a contract by the City.

Contract Representative: The City employee or employees who have specifically been designated to act as a contact person or persons to the Contractor, and is responsible for monitoring and overseeing the Contractor's performance under this Contract.

Director of Procurement: The contracting authority for the City, authorized to sign contracts and amendments thereto on behalf of the City.

May: Indicates something that is not mandatory but permissible.

Offeror: The individual, partnership, or corporation who submits a proposal in response to a solicitation.

Shall, Will, Must: Indicates a mandatory requirement. Failure to meet these mandatory requirements, if they constitute a substantive requirement, may, at the City's sole discretion, result in the rejection of a proposal as non-responsive.

Should: Indicates something that is recommended but not mandatory. If the Offeror fails to provide recommended information, the City may, at its sole option, ask the Offeror to provide the information or evaluate the proposal without the information.

2. **PRE-PROPOSAL CONFERENCE:** If scheduled, the date and time of a Pre-Proposal conference is indicated on the cover page of this document. Attendance at this conference is not mandatory. Written minutes and/or notes will not be available, therefore attendance is encouraged. If an Offeror is unable to attend the Pre-Proposal Conference questions may be submitted in writing. Offerors are encouraged to submit written questions, via electronic mail or facsimile, at least five days prior to the Request for Proposal due date to the Contract Officer listed above. The purpose of this conference will be to clarify the contents of this Request for Proposal in order to prevent any misunderstanding of the City's position. Any doubt as to the requirements of this Request for Proposal or any apparent omission or discrepancy should be presented to the City at this conference. The City will then determine the appropriate action necessary, if any, and may issue a written amendment to the Request for Proposal. Oral statements or instructions will not constitute an amendment to this Request for Proposal.

3. **INQUIRIES:** Any question related to the Request for Proposal shall be directed to the Contract Officer whose name appears above. An offeror shall not contact or ask questions of the department for whom the requirement is being procured. The Contract Officer may require any and all questions be submitted in writing. Offerors are encouraged to submit written questions via electronic mail or facsimile, at least five days prior to the proposal due date. Any correspondence related to a solicitation should refer to the appropriate Request for Proposal number, page and paragraph number. An envelope containing questions should be identified as such, otherwise it may not be opened until after the official proposal due date and time. Oral interpretations or clarifications will be without legal effect. Only questions answered by a formal written amendment to the Request for Proposal will be binding.

4. **AMENDMENT OF REQUEST FOR PROPOSAL:** The Offeror shall acknowledge receipt of a Request for Proposal Amendment by signing and returning the document by the specified due date and time.

5. **FAMILIARIZATION OF SCOPE OF WORK:** Before submitting a proposal, each offeror shall familiarize itself with the Scope of Work, laws, regulations and other factors affecting contract performance. The Offeror shall be responsible for fully understanding the requirements of the subsequent Contract and otherwise satisfy itself as to the expense and difficulties accompanying the fulfillment of contract requirements. The submission of a proposal will constitute a representation of compliance by the Offeror. There will be no subsequent financial adjustment, other than that provided by the subsequent Contract, for lack of such familiarization.

6. PREPARATION OF PROPOSAL:

A. All proposals shall be on the forms provided in this Request for Proposal package. It is permissible to copy these forms as required. Facsimiles or electronic mail proposals shall not be considered.

B. At a minimum, your proposal should include the signed Offer and Acceptance form, signed copies of any solicitation amendments, completed Price Page and your response to all evaluation criteria.

C. The Offer and Acceptance page shall be signed by a person authorized to submit an offer. An authorized signature on the Offer and Acceptance page, Proposal Amendment(s), or cover letter accompanying the proposal documents shall constitute an irrevocable offer to sell the good and/or service specified herein. Offeror shall submit any additional requested documentation, signifying intent to be bound by the terms of the agreement.

- D. The authorized person signing the proposal shall initial erasure, interlineations or other modifications on the proposal.
 - E. In case of error in the extension of prices in the proposal, unit price shall govern when applicable.
 - F. Periods of time, stated as a number of days, shall be in calendar days.
 - G. It is the responsibility of all offerors to examine the entire Request for Proposal package and seek clarification of any requirement that may not be clear and to check all responses for accuracy before submitting a proposal. Negligence in preparing a proposal confers no right of withdrawal after due date and time.
 - H. The City shall not reimburse the cost of developing, presenting, submitting or providing any response to this solicitation.
 - I. Offeror must list any subcontractors to be utilized in the performance of the services specified herein. For each subcontractor, details on respective qualifications must be included.
- 7. PAYMENT DISCOUNTS:** Payment discount periods shall be computed from the date of receipt of the material/service or correct invoice, whichever is later, to the date City's payment warrant is mailed. Unless freight and other charges are itemized, any discount provided shall be taken on full amount of invoice. Payment discounts of twenty-one calendar days or more shall be deducted from the proposed price in determining the price points. However, the City shall be entitled to take advantage of any payment discount offered by a vendor provided payment is made within the discount period.
- 8. TAXES:** The City of Tucson is exempt from federal excise tax, including the federal transportation tax.
- 9. PROPOSAL/SUBMITTAL FORMAT:** An original and 4 copies (5 total) of each proposal should be submitted on the forms and in the format specified in the RFP. Offerors shall also submit one electronic copy of the proposal on cd, disc or zip disc in MS Office97 or .pdf format. Any confidential information shall be submitted on a separate cd, disc or zip disc. The original copy of the proposal should be clearly labeled "Original" and shall be single-sided, three hole punched and in a binder. The material should be in sequence and related to the RFP. **The sections of the submittal should be tabbed, clearly identifiable and should include a minimum of the following sections: the completed Offer and Acceptance Form, all signed Amendments, a copy of this RFP document and the Offeror's response to the Evaluation Criteria including the completed Price Page.** Failure to include the requested information may have a negative impact on the evaluation of the offeror's proposal.
- 10. EXCEPTIONS TO CONTRACT PROVISIONS:** A response to any Request for Proposal is an offer to contract with the City based upon the contract provisions contained in the City's Request for Proposal, including but not limited to, the specifications, scope of work and any terms and conditions. Offerors who wish to propose modifications to the contract provisions must clearly identify the proposed deviations and any proposed substitute language. The provisions of the Request for Proposal cannot be modified without the express written approval of the Director or his designee. If a proposal or offer is returned with modifications to the contract provisions that are not expressly approved in writing by the Director or his designee, the contract provisions contained in the City's Request for Proposal shall prevail.
- 11. PUBLIC RECORD:** All proposals submitted in response to this Request for Proposal shall become the property of the City and shall become a matter of public record available for review subsequent to the award notification.
- 12. CONFIDENTIAL INFORMATION:** The City of Tucson is obligated to abide by all public information laws. If an Offeror believes that any portion of a proposal, offer, specification, protest or correspondence contains information that should be withheld, a statement advising the Contract Officer of this fact should accompany the submission and the information shall be so identified wherever it appears. The City shall review all requests for confidentiality and may provide a written determination to designate specified documents confidential or the request may be denied. Price is not confidential and will not be withheld. If the confidential request is denied, such information shall be disclosed as public information, unless the offeror submits a formal written objection.
- 13. CERTIFICATION:** By signature on the Offer and Acceptance page, solicitation Amendment(s), or cover letter accompanying the submittal documents, Offeror certifies:
- A. The submission of the offer did not involve collusion or other anti-competitive practices.
 - B. The Offeror shall not discriminate against any employee or applicant for employment in violation of Federal or State law.
 - C. The Offeror has not given, offered to give, nor intends to give at any time hereafter, any economic opportunity, future employment, gift, loan, gratuity, special discount, trip, favor, meal or service to a public servant in connection with the submitted offer.
 - D. The Offeror hereby certifies that the individual signing the submittal is an authorized agent for the Offeror and has the authority to bind the Offeror to the Contract.
- 14. WHERE TO SUBMIT PROPOSALS:** In order to be considered, the Offeror must complete and submit its proposal to the City of Tucson Department of Procurement at the location indicated, prior to or at the exact date and time indicated on the Notice of Request for Proposal page. The Offeror's proposal shall be submitted in a sealed envelope. The words "SEALED

PROPOSAL" with the REQUEST FOR PROPOSAL TITLE, REQUEST FOR PROPOSAL NUMBER, PROPOSAL DUE DATE AND TIME and OFFEROR'S NAME AND ADDRESS shall be written on the envelope.

- 15. LATE PROPOSALS:** Late proposals will be rejected.
- 16. OFFER AND ACCEPTANCE PERIOD:** In order to allow for an adequate evaluation, the City requires an offer in response to this solicitation to be valid and irrevocable for ninety (90) days after the proposal due date and time.
- 17. WITHDRAWAL OF PROPOSAL:** At any time prior to the specified solicitation due date and time, an offeror may formally withdraw the proposal by a written letter, facsimile or electronic mail from the Offeror or a designated representative. Telephonic or oral withdrawals shall not be considered.
- 18. DISCUSSIONS:** The City reserves the right to conduct discussions with offerors for the purpose of eliminating minor irregularities, informalities, or apparent clerical mistakes in the proposal in order to clarify an offer and assure full understanding of, and responsiveness to, solicitation requirements.
- 19. CONTRACT NEGOTIATIONS:** Exclusive or concurrent negotiations may be conducted with responsible offeror(s) for the purpose of altering or otherwise changing the conditions, terms and price of the proposed contract unless prohibited. Offerors shall be accorded fair and equal treatment in conducting negotiations and there shall be no disclosure of any information derived from proposals submitted by competing offerors. Exclusive or concurrent negotiations shall not constitute a contract award nor shall it confer any property rights to the successful offeror. In the event the City deems that negotiations are not progressing, the City may formally terminate these negotiations and may enter into subsequent concurrent or exclusive negotiations with the next most qualified firm(s).
- 20. VENDOR APPLICATION:** Prior to the award of a Contract, the successful offeror shall register with the City's Department of Procurement. Registration can be completed at <http://www.tucsonprocurement.com/> by clicking on Vendor Services. Please note that email notifications of newly published solicitations and amendments will be provided to those vendors that select email as their preferred delivery method in their vendor record.
- 21. CITY OF TUCSON BUSINESS LICENSE:** Prior to the award of a Contract, the successful offeror must obtain a City of Tucson Business License or a written determination that a business license is not required issued by the City's Business License Section. The business license must remain valid throughout the life of this contract. Contractor must provide a valid copy of the business license or a written determination that a business license is not required prior to award and at contract renewal. Application for a City Business License can be completed at <http://www.tucsonaz.gov/etax>. For questions contact the City's Business License Section at (520) 791-4566 or email at tax-license@tucsonaz.gov.
- 22. UPON NOTICE OF INTENT TO AWARD:** The apparent successful offeror shall sign and file with the City, within five (5) days after Notice of Intent to Award, all documents necessary to the successful execution of the Contract.
- 22. AWARD OF CONTRACT:** Notwithstanding any other provision of the Request for Proposal, the City reserves the right to:
- (1) waive any immaterial defect or informality; or
 - (2) reject any or all proposals, or portions thereof; or
 - (3) reissue the Request for Proposal.

A response to this Request for Proposal is an offer to contract with the City based upon the terms, conditions and Scope of Work contained in the City's Request for Proposal. Proposals do not become contracts unless and until they are executed by the City's Director of Procurement and the City Attorney. A contract has its inception in the award, eliminating a formal signing of a separate contract. All of the terms and conditions of the contract are contained in the Request for Proposal, unless any of the terms and conditions are modified by a Request for Proposal amendment, a Contract Amendment, or by mutually agreed terms and conditions in the Contract documents.

- 23. PROPOSAL RESULTS:** The name(s) of the successful offeror(s) will be posted on the Procurement Department's Internet site at <http://www.tucsonprocurement.com/> upon issuance of a Notice of Intent to Award or upon final contract execution.
- 24. PROTESTS:** A protest shall be in writing and shall be filed with the Director of Procurement. A protest of a Request for Proposal shall be received at the Department of Procurement not less than five (5) working days before the Request for Proposal due date. A protest of a proposed award or of an award shall be filed within ten (10) days after issuance of notification of award or issuance of a notice of intent to award, as applicable. A protest shall include:
- A. The name, address, and telephone number of the protestant;
 - B. The signature of the protestant or its representative;
 - C. Identification of the Request for Proposal or Contract number;
 - D. A detailed statement of the legal and factual grounds of protest including copies of relevant documents; and

E. The form of relief requested.

PROPOSAL EVALUATION REQUIREMENTS

1. PROPOSAL EVALUATION CRITERIA – (listed in relative order of importance)

A. Qualifications and Experience

B. Proposed Fee Schedule

C. Method of Approach

2. REQUIREMENTS SPECIFIC TO EVALUATION CRITERIA: The narrative portion and the materials presented in response to this RFP shall be submitted in the same order as requested and must contain, at a minimum, the following:

A. QUALIFICATIONS AND EXPERIENCE

Evaluation will examine the Offeror's qualifications and experience as it relates to the Contractor Requirements in the Scope of Work. Offeror's response to this section should include, but not be limited to, the following:

1. Offeror shall provide a list of three references of public safety agencies for which contractor has provided installation service identical or similar to that described in the Scope of Work. Of the minimum three references, one shall be for work performed within the last three years. For each client listed, state the name, title and telephone number of a contact person who should be able to comment on the related experience.
2. Offeror shall provide a description of the company's experience with Vislink Equipment, avionics, FLIR Equipment and Bell helicopters.
3. Offeror shall provide a current audited annual financial report and a description of all financial and legal corporate relationships, including equipment suppliers and subcontractors.
4. List the number of employees working for the company.
5. Offeror shall provide the address of their facility and the distance to and name of the closest airport with regularly scheduled commercial airline flights.
6. List the number of years the company has been in existence in the avionics and public safety equipment installation business.
7. Offeror shall list the current number of works in progress and those anticipated for the next ninety (90) days.
8. Offeror shall list any current or previous (past three years only) FAA investigations involving their facility, company or employees. Any findings of guilt, fault or responsibility shall be listed.
9. A list of subcontractors and their respective qualifications to be used in performing the services requested. .
10. Describe the warranties available on the installation of the specified equipment. Warranties described shall allow for the minimum requirements set forth in the Scope of Work.

11. Will your firm assign a project manager or a single point of contact for the City?
12. Provide the below requested information and a statement of qualifications or resume for each key personnel who will work with the City.

Key Personnel: Name: _____
Title: _____
Phone Number: _____
Email Address: _____
Years of Experience _____
Statement of Qualifications: _____

13. Please describe the on-site training that would be provided to the Air Support staff.

B. PROPOSED FEE SCHEDULE:

1. Offerors shall submit prices in accordance with the Price Sheet included herein. Budget permitting, the City may elect to purchase one, or both, of the optional items listed at the end of the Price Sheet.
2. As stated in the Instructions to Offerors, 7. Discounts, the price(s) herein can be discounted by _____%, if payment is made within _____ days.
3. Will payment be accepted via commercial credit card? _____Yes _____No
 - a. If yes, can commercial payment(s) be made online? _____Yes _____No
 - b. Will a third party be processing the commercial credit card payment(s)? _____Yes _____No
 - c. If yes, indicate the flat fee per transaction \$_____ (as allowable, per Section 5.2.E of Visa Operating Regulations).
 - d. If "no" to above, will consideration be given to accept the card? _____Yes _____No
4. Does your firm have a City of Tucson Business License? _____Yes _____No
If yes, please provide a copy of your City of Tucson Business license.

C. METHOD OF APPROACH: Offeror shall prepare a detailed Method of Approach that responds point-by-point to **all** items listed under the Scope of Work

The Method of Approach should address how the Offeror plans to meet the requirements of the services as outlined in the Scope of Work of the RFP. The method and approach for the service should be addressed in a manner that reflects understanding and commitment to providing said service as needed in a professional and timely manner. Offeror should address potential problem areas and suggest solutions to those problems.

3. GENERAL

A. Shortlist:

The City reserves the right to shortlist the offerors on the stated criteria. However, the City may determine that shortlisting is not necessary.

B. Interviews:

The City reserves the right to conduct interviews with some or all of the offerors at any point during the evaluation process. However, the City may determine that interviews are not necessary. In the event interviews are conducted, information provided during the interview process shall be taken into consideration when evaluating the stated criteria. The City shall not reimburse the offeror for the costs associated with the interview process.

C. Additional Investigations:

The City reserves the right to make such additional investigations as it deems necessary to establish the competence and financial stability of any offeror submitting a proposal.

D. Prior Experience:

Experiences with the City and entities that evaluation committee members represent and that are not specifically mentioned in the solicitation response may be taken into consideration when evaluating offers.

MWBE PROVISIONS

THE MINORITY AND WOMEN-OWNED BUSINESS ENTERPRISE (“MBE/WBE”) PROGRAM WAS ADOPTED ON AUGUST 5, 1996, AND AMENDED EFFECTIVE FEBRUARY 10, 2009 BY THE CITY OF TUCSON’S MAYOR AND COUNCIL. THE MBE/WBE PROGRAM AND POLICIES ARE CODIFIED IN CHAPTER 28, ARTICLE XIII OF THE CITY PROCUREMENT CODE. IT IS THE RESPONSIBILITY OF ALL CONTRACTORS, VENDORS, SUPPLIERS AND OTHERS WHO ARE INTERESTED IN CONTRACTING WITH THE CITY OF TUCSON TO READ AND BECOME FAMILIAR WITH THIS SECTION OF THE CITY CODE. IN ORDER TO RECEIVE THE APPLICABLE PRICE PREFERENCE FOR GOODS, MATERIALS, AND GENERAL SERVICES IN ACCORDANCE WITH ARTICLE XIII OF THE TUCSON PROCUREMENT CODE, ALL CERTIFIED MBE/WBE FIRMS ARE REQUIRED TO SUBMIT A COPY OF THEIR MBE/WBE CERTIFICATE WITH THEIR BID OR PROPOSAL.

- 1. PRICE PREFERENCE FOR GOODS, MATERIALS/SERVICES OFFERED BY AN ELIGIBLE CERTIFIED M/WBE:** In accordance with Article XIII of the Tucson Procurement Code, up to a seven percent (7%) price preference will be given to an eligible local certified minority and women-owned firms who submit a bid or proposal for goods, materials, and general services and are eligible to receive such preference based on disparity. The price of bids or offers received from a Certified M/WBE shall be adjusted by seven (7) percent for Solicitations with a projected contract value between the bid threshold and below one hundred fifty thousand dollars (\$150,000) and five (5) percent for Solicitations with a projected value between one hundred fifty thousand dollars (\$150,000) and five hundred thousand (\$500,000) in the initial term of the contract. This adjustment shall be solely for the purpose of applying the price preference. The actual value of any contract award shall be the amount of the actual offer submitted by the M/WBE. **TO BE ELIGIBLE FOR THE PRICE PREFERENCE, M/WBE FIRMS MUST BE CERTIFIED PRIOR TO THE SUBMITTAL DUE DATE AND PROOF OF CERTIFICATION MUST BE PROVIDED WITH THE BID/PROPOSAL DOCUMENTS.**
- 2. DEFINITIONS**

Certified MBE or WBE - A local disadvantaged business enterprise (DBE) minority or woman-owned business enterprise which has completed the certification application process for certification and has met the requirements set forth in Title 49, Code of Federal Regulations, Part 26 (49 CFR Part 26) – the United States Department of Transportation Office of Small and Disadvantaged Business Enterprise. All criteria and definitions relative to DBE and/or MBE/WBE certification shall be followed in accordance with 49 CFR Part 26 (and as it may be amended).

Commercially Useful Function - The performance of real and actual services in the discharge of any contractual endeavor. An MWBE subcontractor is performing a commercially useful function when it is responsible for execution of a distinct element of a contract and carries out its responsibilities by actually performing, managing and supervising the work involved.

Eligible Contract Relative to General Procurement of Goods, Services and Materials - Any contract, unless otherwise precluded by law, for goods, materials, or general services of which the estimated cost exceeds the formal solicitation threshold. Eligible Contracts do not include sole source contracts, petty cash purchases, small purchases, emergency purchases, contracts with nonprofit agencies, contracts for construction or construction services, contracts for professional services, contracts for architectural and engineering services, or contracts for non-competitive purchases, as provided under provisions of the City's Procurement Code.

Minority Business Enterprise (MBE) - A local disadvantaged MBE which is an independent and continuing business for profit, performing a commercially useful function, owned and controlled by one or more minority persons who possess an interest of 51% or more in the business in accordance with 49 CFR Part 26.

Woman-owned Business Enterprise (WBE) - A local disadvantaged WBE which is an independent and continuing business for profit, performing a commercially useful function, owned and controlled by one or more non-minority women who possess an interest of 51% or more in the business in accordance with 49 CFR Part 26.
- 3. APPLICABILITY:** The seven percent (7%) price preference is available for solicitations with a projected contract value between the formal solicitation threshold amount and one hundred fifty thousand dollars (\$150,000) and five percent (5%) is available for solicitations with a projected contract value exceeding one hundred fifty thousand dollars (\$150,000) provided that the MBE/WBE is certified at the time of the bid opening or proposal due date and eligible to receive such preference based on disparity. Bid preference percentages shall only be available to those MBE/WBEs where it is determined that there is significant underutilization.

NOTICE: THE PROCESS OF BECOMING A CERTIFIED MBE/WBE FIRM BY THE OFFICE OF EQUAL OPPORTUNITY PROGRAMS TAKES SEVERAL WEEKS. PLEASE CONTACT THE OFFICE OF EQUAL OPPORTUNITY PROGRAMS AT (520) 791-4593, IF YOU ARE INTERESTED IN MBE/WBE CERTIFICATION.

SPECIAL TERMS AND CONDITIONS

1. **FOB DESTINATION FREIGHT PREPAID:** Prices shall be FOB Destination Freight Prepaid to the delivery location designated. Contractor shall retain title and control of all goods until they are delivered and the Contract of coverage has been completed. All risk of transportation and all related charges shall be the responsibility of the Contractor. All claims for visible or concealed damage shall be filed by the Contractor. The City will assist the Contractor in arranging for inspection.

2. **INSURANCE:** The City requires a complete and valid Certificate of Insurance prior to the commencement of any service or activity specified in this solicitation. The City will notify the successful Contractor of the intent to issue a Contract award. The successful Contractor must at that time submit an original copy of the Certificate of Insurance, for public liability insurance of \$1,000,000 (combined single limit) for bodily injuries, and \$100,000 for property damage. **CERTIFICATE SHALL SHOW THE CITY OF TUCSON AS AN ADDITIONAL INSURED.** The coverages shall be maintained in full force and effect during the term of the Contract and shall not serve to limit any liabilities or any other Contractor obligations.

- 3. TRAVEL EXPENSE ALLOWANCES:** The City's allowance is limited to the total expense resulting from traveling directly to the destination and staying only the number of days necessary to conduct official business. The Consultant is encouraged to arrive earlier or stay longer than is necessary if doing so will result in savings to the City. In some cases, because of airline discount terms, an additional day(s) of travel will result in substantial airfare savings -- enough savings to offset additional lodging and per diem costs. The Consultant shall fly coach when the flight includes both coach and first-class seats. First-class seats may be allowed if coach seats are not available and no other flight can be substituted. At travel destinations, the City will reimburse the Consultant for the use of airport limousines and taxis. No receipts are required for reimbursement of such expenses. Additional fees or fares incurred during air travel must be substantiated by a receipt. The total reimbursement for vehicular transportation shall in no case exceed the amount that would be incurred using air transportation. Travel by personal vehicle shall be reimbursed in accordance with the current Federal per diem rates. All vehicular parking or storage costs will be reimbursed. Receipts are not required. Vehicle expense reimbursements will be paid only to the vehicle owner. Passengers are not entitled to vehicular expense reimbursement.

The City will pay the actual cost of rooms including tax at those hotels/motels that are pre-approved by the City. Both the room rate and tax paid must be substantiated by a receipt that indicates payment has been made. All in-state travel will be reimbursed at the City's per diem rate. For a listing of approved hotel/motels for the area, please refer to the GSA guidelines at http://www.gsa.gov/Portal/gsa/ep/contentView.do?queryYear=2007&contentType=GSA_BASIC&contentId=17943&queryState=Arizona&noc=T and then click on Properties at Per Diem (FedRooms)

For meals and miscellaneous expenses, the Consultant may choose to receive either (1) a per diem amount (a flat rate), or (2) a reimbursement for actual expenses. A higher dollar amount is allowed under the actual expense reimbursement option; however, receipts must be retained under this option. The Consultant is not required to keep receipts if the per diem option is chosen.

Only one method of reimbursement can be used for the entire trip (i.e., the Consultant cannot request a per diem amount for some days and actual expense reimbursement for other days). A complete list of per diem rates is available on the Internet at:
<http://gsa.gov>

Meals provided for by another agency or others will be subtracted, if the per diem allowance is elected. For days of arrival and departure, the per diem amount will be determined by adding the amounts below for each meal the Consultant eats at the travel destination. A sampling of per diem rates for meals are indicated below:

	Fed. \$34 <u>Localities</u>	Fed. \$38 <u>Localities</u>	Fed. \$42 <u>Localities</u>	Fed \$46 <u>Localities</u>
Breakfast	\$ 8	\$ 9	\$10	\$11
Lunch	\$10	\$11	\$13	\$14
Dinner	<u>\$16</u>	<u>\$18</u>	<u>\$19</u>	<u>\$21</u>
	\$34	\$38	\$42	\$46

For example, if the Consultant arrives at a \$34 per day locality just before noon and eats lunch and dinner, the per diem amount for that day will be \$26 (lunch, \$10 + dinner, \$16). The Consultants who select the per diem option and spend less than the per diem amount are encouraged to request a reimbursement only for the amount actually spent. No receipts are

required to receive actual reimbursement where the amount requested is less than or equal to the per diem amount.

Miscellaneous expenses include local phone calls, snacks, and gratuities. Miscellaneous expenses are included in the per diem rate. If the actual expense reimbursement option is chosen for out-of-state travel, receipts are required for miscellaneous expenses.

Long distance telephone charges are allowed for official calls, and are governed by the following:

Calls for official City business other than to City offices shall be paid by the Consultant. The Consultant will be reimbursed upon submission of appropriate documentation relative to cost and purpose of the call, and with the approval of the City Representative for this contract. Calls other than City business shall not be made at City expense.

The above is pursuant to City policy: Administrative Directive 3.03-1, Travel Authorization and Expense Allowance.

STANDARD TERMS AND CONDITIONS

1. **ADVERTISING:** Contractor shall not advertise or publish information concerning this Contract without prior written consent of the City's Director of Procurement.
2. **AFFIRMATIVE ACTION:** Contractor shall abide by the provisions of the Tucson Procurement Code Chapter 28, Article XII.
3. **AMERICANS WITH DISABILITIES ACT:** The Contractor shall comply with all applicable provisions of the Americans with Disabilities Act (Public Law 101-336, 42 U.S.C. 12101, et seq.) and applicable Federal regulations under the Act.
4. **APPLICABLE LAW:** This Contract shall be governed, and the City and Contractor shall have all remedies afforded to each, by the Tucson Procurement Code and the law of the State of Arizona. State law claims shall be brought only in Pima County Superior Court.
5. **ASSIGNMENT-DELEGATION:** No right or interest in this Contract shall be assigned by the Contractor without prior written permission of the City, and no delegation of any duty of the Contractor shall be made without prior written permission of the City's Director of Procurement. The City shall not unreasonably withhold approval and shall notify the Contractor of the City's position by written notice.
6. **CERTIFICATION OF COMPLIANCE WITH A.R.S. SEC. 35-393 ET SEQ.:** By signing this contract, the Contractor certifies that it does not have scrutinized business operations in Iran as required by A.R.S. sec. 35-393 et seq. If the City determines that the Contractor has submitted a false certification, the City may impose remedies as provided in the Tucson Procurement Code up to and including termination of this contract.
7. **CHILD/SWEAT-FREE LABOR POLICY:** The Contractor shall comply with all applicable provisions of the United States Federal and State Child Labor and Worker's Right laws and agrees if called upon to affirm in writing, that they, and any subcontractor involved in the provision of goods to the City, are in compliance.
8. **CLEAN UP:** The Contractor shall at all times keep the contract area, including storage areas used by the Contractor, free from accumulation of waste material or rubbish and, prior to completion of the work, remove any rubbish from the premises and all tools, scaffolding, equipment and materials not property of the City. Upon completion of the repair, the Contractor shall leave the work and premises in clean, neat and workmanlike condition.
9. **COMMENCEMENT OF WORK:** The Contractor is cautioned not to commence any billable work or provide any material or service under this Contract until Contractor receives purchase order or is otherwise directed to do so, in writing, by the City.
10. **CONFIDENTIALITY OF RECORDS:** The Contractor shall establish and maintain procedures and controls that are acceptable to the City for the purpose of assuring that no information contained in its records or obtained from the City or from others in carrying out its functions under the Contract shall be used by or disclosed by it, its agents, officers, or employees, except as required to efficiently perform duties under the Contract. Persons requesting such information should be referred to the City. Information pertaining to individual persons shall not be divulged other than to employees or officers of Contractor as needed for the performance of duties under the Contract, unless otherwise agreed to in writing by the City.
11. **CONTRACT AMENDMENTS:** The Procurement Department has the sole authority to:
 - A. Amend the contract or enter into supplemental verbal or written agreements;
 - B. Grant time extensions or contract renewals;
 - C. Otherwise modify the scope or terms and provisions of the contract.

This Contract shall only be modified with the approval of the Department of Procurement. Except in the case of a documented emergency, approval must be granted prior to performance. Any contract modification not explicitly approved by the Procurement Department through a written contract amendment or change order is performed at the sole risk of the Contractor and may not be eligible for payment by the City.

12. **CONTRACT:** The Contract shall be based upon the Request for Proposal issued by the City and the Offer submitted by the Contractor in response to the Request for Proposal. The offer shall substantially conform to the terms, conditions, specifications and other requirements set forth within the text of the Request for Proposal. The City reserves the right to clarify any contractual terms with the concurrence of the Contractor; however, any substantial non-conformity in the offer, as determined by the City's Director of Procurement, shall be deemed non-responsive and the offer rejected. The Contract shall contain the entire agreement between the City of Tucson and the Contractor relating to this requirement and shall

prevail over any and all previous agreements, contracts, proposals, negotiations, purchase orders, or master agreements in any form.

- 13. DEFAULT IN ONE INSTALLMENT TO CONSTITUTE TOTAL BREACH:** Contractor shall deliver conforming materials in each installment or lot of this Contract and may not substitute nonconforming materials. Delivery of nonconforming materials, or default of any nature, may constitute breach of the Contract. Noncompliance may be deemed a cause for possible Contract termination.
- 14. DUPLEXED/RECYCLED PAPER:** In accordance with efficient resource procurement and utilization policies adopted by the City of Tucson, the Contractor shall ensure that, whenever practicable, all printed materials produced by the Contractor in the performance of this Contract are duplexed (two-sided copies), printed on recycled paper and labeled as such.
- 15. EXCLUSIVE POSSESSION:** All services, information, computer program elements, reports and other deliverables created under this Contract are the sole property of the City of Tucson and shall not be used or released by the Contractor or any other person except with prior written permission by the City.
- 16. FEDERAL IMMIGRATION LAWS AND REGULATIONS:** Contractor warrants that it complies with all Federal Immigration laws and regulations that relate to its employees and complies with A.R.S. § 23-214(A) and that it requires the same compliance of all subcontractors under this Contract. Contractor acknowledges that pursuant to A.R.S. § 41-4401 and effective September 30, 2008, a breach of this warranty is a material breach of this Contract subject to penalties up to and including termination of this Contract. The City retains the legal right to audit the records of the Contractor and inspect the papers of any employee who works for the Contractor to ensure compliance with this warranty and the Contractor shall assist in any such audit. The Contractor shall include the requirements of this paragraph in each contract with subcontractors under this Contract.

If the Contractor or subcontractor warrants that it has complied with the employment verification provisions prescribed by sections 274(a) and 274(b) of the Federal Immigration and Nationality Act and the E-verify requirements prescribed by A.R.S. § 23-214(A), the Contractor or subcontractor shall be deemed to be in compliance with this provision. The City may request proof of such compliance at any time during the term of this Contract by the Contractor and any subcontractor.

- 17. FORCE MAJEURE:** Except for payment of sums due, neither party shall be liable to the other nor deemed in default under this Contract if and to the extent that such party's performance of this Contract is prevented by reason of Force Majeure. The term "Force Majeure" means an occurrence that is beyond the control of the party affected and occurs without its fault or negligence. Force Majeure shall not include late performance by a subcontractor unless the delay arises out of a Force Majeure occurrence in accordance with this Force Majeure term and condition.

If either party is delayed at any time in the progress of the work by Force Majeure, the delayed party shall notify the other party in writing of such delay, as soon as is practical, of the commencement thereof and shall specify the causes of such delay in such notice. Such notice shall be hand-delivered or mailed certified-return receipt and shall make a specific reference to this article, thereby invoking its provisions. The delayed party shall cause such delay to cease as soon as practicable and shall notify the other party in writing when it has done so. The time of completion shall be extended by contract modification for a period of time equal to the time that results or effects of such delay prevent the delayed party from performing in accordance with this Contract.

- 18. GRATUITIES:** The City may, by written notice to the Contractor, terminate this Contract if it is found that gratuities, in the form of entertainment, gifts, meals or otherwise, were offered or given by the Contractor or any agent or representative of the Contractor, to any officer or employee of the City amending, or the making of any determinations with respect to the performing of such Contract. In the event this Contract is terminated by the City pursuant to this provision, the City shall be entitled, in addition to any other rights and remedies, to recover or withhold from the Contractor the amount of the gratuity.

- 19. HUMAN RELATIONS:** Contractor shall abide by the provisions of the Tucson City Code Chapter 28, Article XII.

- 20. INDEMNIFICATION:** To the fullest extent permitted by law, Contractor, its successors, assigns and guarantors, shall pay, defend, indemnify and hold harmless the City of Tucson, its agents, representatives, officers, directors, officials and employees from and against all allegations, demands, proceedings, suits, actions, claims, including claims of patent or copyright infringement, damages, losses, expenses, including but not limited to, attorney fees, court costs, and the cost of appellate proceedings, and all claim adjusting and handling expense, related to, arising from or out of or resulting from any actions, acts, errors, mistakes or omissions caused in whole or part by Contractor relating to work, services and/or products provided in the performance of this Contract, including but not limited to, any Subcontractor or anyone directly or indirectly employed by any of them or anyone for whose acts any of them may be liable and any injury or damages claimed by any of Contractor's and Subcontractor's employees.

21. INDEPENDENT CONTRACTOR: It is understood that each party shall act in its individual capacity and not as an agent, employee, partner, joint venturer, or associate of the other. An employee or agent of one party shall not be deemed or construed to be the employee or agent of the other party for any purpose.

The Contractor shall not be entitled to compensation in the form of salaries, paid vacation or sick days by the City.

The City of Tucson will not provide any insurance coverage to the Contractor, including Worker's Compensation coverage. The Contractor is advised that taxes, social security payments, and other withholdings shall not be withheld from a City payment issued under this Contract and that Contractor should make arrangements to directly pay such expenses.

22. INSPECTION AND ACCEPTANCE: All material or service is subject to final inspection and acceptance by the City. Material or service failing to conform to the specifications of this Contract shall be held at the Contractor's risk and may be returned to the Contractor. If returned, all costs are the responsibility of the Contractor. Noncompliance may be deemed a cause for possible Contract termination.

23. INTERPRETATION-PAROLE EVIDENCE: This Contract is intended by the parties to be a final expression of their agreement and is intended also as a complete and exclusive statement of the terms of this agreement. No course of prior dealings between the parties and no usage of the trade shall be relevant to supplement or explain any term used in the Contract. Acceptance or consent in the course of performance under this Contract shall not be relevant to determine the meaning of this Contract even though the accepting or consenting party has knowledge of the nature of the performance and the opportunity to object.

24. LICENSES: Contractor shall maintain in current status all Federal, State, and local licenses and permits required for the operation of the business conducted by the Contractor as applicable to this Contract.

25. LIENS: All materials, services, and other deliverables supplied to the City under this Contract shall be free of all liens other than the security interest. Security interest shall extinguish upon full payment made by the City. Upon the City's request, the Contractor shall provide a formal release of all liens.

26. NO REPLACEMENT OF DEFECTIVE TENDER: Every tender of materials must fully comply with all provisions of this Contract. If a tender is made which does not fully comply, this shall conform to the termination clause set forth within this document.

27. NON-EXCLUSIVE CONTRACT: Any contract resulting from this solicitation shall be awarded with the understanding and agreement that it is for the sole convenience of the City of Tucson. The City reserves the right to obtain like goods or services from another source when necessary.

28. OVERCHARGES BY ANTITRUST VIOLATIONS: The City maintains that, in actual practice, overcharges resulting from antitrust violations are borne by the purchaser. Therefore, to the extent permitted by law, the Contractor hereby assigns to the City any and all claims for such overcharges as to the materials or services used to fulfill the Contract.

29. PAYMENT: The City's preferred method of payment is via credit card. The City will issue a Purchase Order and, in some cases, either provide a credit card for payment at the time of ordering or pay subsequent invoices by credit card upon receipt of goods or services in good order. However, not all City employees will possess a credit card and, therefore, the City reserves the right to make payment by check as it deems necessary.

Unless payment is made by credit card at time of order or point of sale, a separate invoice shall be issued for each shipment of material or service performed, and no payment shall be issued prior to receipt of material or service and correct invoice.

The City shall make every effort to process payment for the purchase of materials or services within twenty-one (21) calendar days after receipt of materials or services and a correct invoice.

30. PROTECTION OF GOVERNMENT PROPERTY: The Contractor shall use reasonable care to avoid damaging existing buildings, equipment, and vegetation (such as trees, shrubs, and grass) on City property. If the Contractor fails to do so and damages such property, the Contractor shall replace or repair the damage at no expense to the City, as determined and approved by the City's Director of Procurement. If the Contractor fails or refuses to make such repair or replacement, the City will determine a cost and the Contractor shall be liable for the cost thereof, which may be deducted from the Contract price.

31. PROVISIONS REQUIRED BY LAW: Each and every provision of law and any clause required by law to be in the Contract shall be read and enforced as though it were included herein, and if through mistake or otherwise any such provision is not

inserted, or is not correctly inserted, then upon the application of either party the Contract shall be amended to make such insertion or correction.

- 32. RECORDS:** Internal control over all financial transactions related to this Contract shall be in accordance with sound fiscal policies. The City may, at reasonable times and places, audit the books and records of the Contractor and/or any subcontractors. Said audit shall be limited to this Contract.
- 33. RIGHT TO ASSURANCE:** Whenever one party to this Contract has reason to question, in good faith, the other party's intent to perform, the former party may demand that the other party give a written assurance of this intent to perform. In the event that a demand is made and no written assurance is given within five (5) days, the demanding party may treat this failure as the other party's intent not to perform and as a cause for possible Contract termination.
- 34. RIGHT TO INSPECT:** The City may, at reasonable times, and at the City's expense, inspect the place of business of a Contractor or subcontractor which is related to the performance of any Contract as awarded or to be awarded.
- 35. RIGHTS AND REMEDIES:** No provision in this document or in the Contractor's proposal shall be construed, expressly or by implication, as a waiver by either party of any existing or future right and/or remedy available by law in the event of any claim, default or breach of contract. The failure of either party to insist upon the strict performance of any term or condition of the Contract, to exercise or delay the exercise of any right or remedy provided in the Contract or by law, or to accept materials or services required by this Contract or by law shall not be deemed a waiver of any right of either party to insist upon the strict performance of the Contract.
- 36. SEVERABILITY:** The provisions of this Contract are severable to the extent that any provision or application held to be invalid shall not affect any other provision or application of the Contract which may remain in effect without the valid provision or application.
- 37. SHIPMENT UNDER RESERVATION PROHIBITED:** No tender of a bill of lading shall operate as a tender of the materials. Non-compliance shall conform to the termination clause set forth within this document.
- 38. SUBCONTRACTS:** No subcontract shall be entered into by the Contractor with any other party to furnish any of the material/service specified herein without the advance written approval of the City's Director of Procurement. All subcontracts shall comply with Federal and State laws and regulations which are applicable to the services covered by the subcontract and shall include all the terms and conditions set forth herein which shall apply with equal force to the subcontract, as if the subcontractor were the Contractor referred to herein. The Contractor is responsible for contract performance whether or not subcontractors are used.
- 39. SUBSEQUENT EMPLOYMENT:** The City may terminate this Contract without penalty or further obligation pursuant to A.R.S. Section 38-511 if any person significantly involved in initiating, negotiating, securing, drafting, or creating the Contract, on behalf of the City, is or becomes, at any time while the Contract or any extension of the Contract is in effect, an employee of, or a contractor to, any other party to this Contract with respect to the subject matter of the Contract. Termination shall be effective when written notice from the City's Director of Procurement is received by the parties to this Contract, unless the notice specifies a later time.
- 40. TERMINATION OF CONTRACT:** This Contract may be terminated at any time by mutual written consent, or by the City, with or without cause, upon giving thirty (30) days written notice. The City, at its convenience, by written notice, may terminate this Contract, in whole or in part. If this Contract is terminated, the City shall be liable only for payment under the payment provisions of this Contract for services rendered and accepted material received by the City before the effective date of termination.

The City reserves the right to terminate the whole or any part of this Contract due to the failure of the Contractor to carry out any term or condition of the Contract. The City will issue a written ten (10) day notice of default to the Contractor for acting or failing to act as specified in any of the following:

In the opinion of the City, the Contractor provides personnel that do not meet the requirements of the Contract;

In the opinion of the City, the Contractor fails to perform adequately the stipulations, conditions or services/specifications required in this Contract;

In the opinion of the City, the Contractor attempts to impose personnel, materials, products or workmanship of an unacceptable quality;

The Contractor fails to furnish the required service and/or product within the time stipulated in the Contract;

In the opinion of the City, the Contractor fails to make progress in the performance of the requirements of the Contract;

The Contractor gives the City a positive indication that the Contractor will not or cannot perform to the requirements of the Contract.

Each payment obligation of the City created by this Contract is conditioned upon the availability of City, State and Federal funds that are appropriated or allocated for the payment of such an obligation. If funds are not allocated by the City and available for the continued purchase of the services and/or materials provided under this Contract, this Contract may be terminated by the City at the end of the period for which funds are available. The City will endeavor to notify the Contractor in the event that continued service will or may be affected by non-appropriation. No penalty shall accrue to the City in the event this provision is exercised, and the City shall not be obligated or liable for any future payments due or for any damages as a result of termination under this paragraph.

- 41. TITLE AND RISK OF LOSS:** The title and risk of loss of material or service shall not pass to the City until the City actually receives the material or service at the point of delivery, unless otherwise provided within this Contract.
- 42. WARRANTIES:** Contractor warrants that all material or service delivered under this Contract shall conform to the specifications of this Contract. Mere receipt of shipment of the material or service specified and any inspection incidental thereto by the City shall not alter or affect the obligations of the Contractor or the rights of the City under the foregoing warranties. Additional warranty requirements may be set forth in this document.

PRICE PAGE

The Price Sheet detailed herein represents the City of Tucson's official request for price quotations and **MUST** be completed by the contractor. Additional detailed price information may be provided on other forms, but in any case of conflict, the City's Price Sheet shall govern, unless mutually agreed to by both parties. Any additional forms to be attached to the Price Sheet shall follow the numbering system and format of the City's Price Sheet and be in the sequential order of the Price Sheet.

Contractor shall provide a unit price for each piece of equipment specified. The unit price shall not include the cost of installation. The cost of the installation shall be indicated as a separate cost in the column specified. Contractors may indicate travel and lodging expenses as a separate line item; however, this must be included in the Total Project Cost. Any additional costs deemed necessary shall be listed individually and included in the Total Project Cost.

The completion shop shall ensure that all necessary antennas and cabling are acquired and installed to operate all listed VDL components and accessories. The manufacturer's two-year warranty will begin upon written acceptance of each completed helicopter by Air Support.

Substitutions will not be accepted for the part numbers listed below.

ITEM NO.	DESCRIPTION	PART NUMBER	UNIT PRICE	INSTALLATION PRICE	TOTAL
1.	Downlink Transmitter System QUANTITY 2 HDX1000 Transmitter, C3-Band 6.4 - 6.6 GHz Transmitter, H.264, HD/SD, 1-HD or 2(simultaneous)-SD video signals > Encryption - Select AES 128-bit or 256-bit.	HDX-1000C3	\$ _____	\$ _____	\$ _____
2.	QUANTITY 2 HDX Transmitter Mounting Tray	HDX-MT-01	\$ _____	\$ _____	\$ _____
3.	QUANTITY 2 Transmitter Serial Remote Control Unit. Includes preset channel, channel offset, RF power Hi/Lo/Transmit/Standby, and brightness controls	907621-1	\$ _____	\$ _____	\$ _____

ITEM NO.	DESCRIPTION	PART NUMBER	UNIT PRICE	INSTALLATION PRICE	TOTAL
4.	<p>QUANTITY 2</p> <p>S55122 FAA Approved Cable, 10 feet with "N-M" type connectors, (1) Straight and (1) Right Angle</p> <p>NOTE: DUE TO AIRCRAFT CONFIGURATION Cable above is an estimate. Correct cable requires correct length and connector types (straight / right angle. PLEASE DEFINE</p>	11820-2280-01	\$ _____	\$ _____	\$ _____
5.	<p>QUANTITY 2</p> <p>6.0 -9.0 GHz 6 dBic Omni - RHCP, Airborne Flange, 30 HPBW, N 1.5"BCIR</p>	103018	\$ _____	\$ _____	\$ _____
6.	<p>QUANTITY 1</p> <p>PROVISIONS FOR AIRCRAFT WITHOUT TRANSMITTER INSTALLED</p> <p>HDX Transmitter Mounting Tray</p>	HDX-MT-01	\$ _____	\$ _____	\$ _____
7.	<p>QUANTITY 1</p> <p>Transmitter Serial Remote Control Unit. Includes preset channel, channel offset, RF power Hi/Lo/Transmit/Standby, and brightness controls</p>	907621-1	\$ _____	\$ _____	\$ _____

ITEM NO.	DESCRIPTION	PART NUMBER	UNIT PRICE	INSTALLATION PRICE	TOTAL
8.	<p>QUANTITY 1</p> <p>S55122 FAA Approved Cable, 10 feet with "N-M" type connectors, (1) Straight and (1) Right Angle</p> <p>NOTE: DUE TO AIRCRAFT CONFIGURATION Cable above is an estimate. Correct cable requires correct length and connector types (straight / right angle. PLEASE DEFINE</p>	11820-2280-01	\$ _____	\$ _____	\$ _____
9.	<p>QUANTITY 1</p> <p>6.0 -9.0 GHz 6 dBic Omni - RHCP, Airborne Flange, 30 HPBW, N 1.5"BCIR</p>	103018	\$ _____	\$ _____	\$ _____
	<p>BRIEFCASE RECEIVER SYSTEM (LIGHT-WEIGHT PORTABLE SYSTEM WITH VIDEO DISPLAY INSTALLED IN THE UNIT'S COVER AC/DC POWER)</p>				
11.	<p>QUANTITY 13</p> <p>Receiver Case System, 5" integrated monitor, 6.4-7.2 GHz, 2input diversity, MPEG4/h.264/MPEG2, HD/SD</p>	HDR-2000C3	\$ _____	\$ _____	\$ _____

ITEM NO.	DESCRIPTION	PART NUMBER	UNIT PRICE	INSTALLATION PRICE	TOTAL
12.	QUANTITY 13 Collinear Omni Antenna, 6.4 - 6.6 GHz, 6.0 dBi gain, vertical polarization, N-Male connector, flexible spring mount connector, color black	CO6466-6.0-NMFC	\$ _____	\$ _____	\$ _____
13.	ENGINEERING SERVICES				
14.	FCC/FAA Licensing Services		\$ _____	\$ _____	\$ _____
15.	Project Management, Documentation, Customer Training		\$ _____	\$ _____	\$ _____

ITEM NO.	DESCRIPTION	PART NUMBER	UNIT PRICE	INSTALLATION PRICE	TOTAL
16.	Travel costs				\$ _____
TOTAL PROJECT COST:					\$ _____
<i>OPTIONAL EQUIPMENT: City of Tucson reserves the right to purchase or delete the following items based upon budgetary considerations:</i>					
18.	Vislink Recommended Spare Parts Package. Provide Detail List. Can be installed/replaced by Air Support personnel after contractor training to reduce downtime. Replaced part would be returned to manufacturer for credit during warranty.		\$ _____		\$ _____
19.	Installation Recommended Spare Parts/Tools Package. Provide Detail List. Can be installed/replaced by Air Support personnel after contractor training to reduce downtime. Replaced part would be returned to manufacturer for credit during warranty.		\$ _____		\$ _____

ITEM NO.	DESCRIPTION	PART NUMBER	UNIT PRICE	INSTALLATION PRICE	TOTAL
20.	Annual Maintenance, for Year 3 (the two years shall be covered by the standard warranty)	2			\$ _____
21.	Annual Maintenance, for Year 4	2			\$ _____
22.	Annual Maintenance, for Year 5	2			\$ _____
	TOTAL FOR ANNUAL MAINTENANCE FOR YEARS 3 THROUGH 5:				\$ _____

OFFER AND ACCEPTANCE

OFFER

TO THE CITY OF TUCSON:

The Undersigned hereby offers and shall furnish the material or service in compliance with all terms, scope of work, conditions, specifications, and amendments in the Request for Proposal which is incorporated by reference as if fully set forth herein.

For clarification of this offer, contact:

Company Name

Address

City State Zip

Signature of Person Authorized to Sign

Printed Name

Title

Name: _____

Title: _____

Phone: _____

Fax: _____

E-mail: _____

ACCEPTANCE OF OFFER

The Offer is hereby accepted. The Contractor is now bound to sell the materials or services specified in the Contract. This Contract shall be referred to as Contract No. _____.

Approved as to form this ____ day of _____, 2010.

CITY OF TUCSON, a municipal corporation

Awarded this ____ day of _____, 2010.

As Tucson City Attorney and not personally

Mark A. Neihart, C.P.M., CPPB, A.P.P., CPM
As Director of Procurement and not personally