

**CITY OF TUCSON
DEPARTMENT OF PROCUREMENT**

**REQUEST FOR PROPOSAL NO. 110035
CITY OF TUCSON EMPLOYEE UNIFORMS
AMENDMENT NO. 2**

The referenced document has been modified as per the attached Amendment No. 2.

Please sign this Amendment where designated and return the executed copy with the submission of your bid. This amendment is hereby made part of the referenced bid as though fully set forth therein. Any questions regarding this amendment should be addressed to **JAMES GASTON**.

JG/sd

REQUEST FOR PROPOSAL AMENDMENT

CITY OF TUCSON
DEPARTMENT OF PROCUREMENT
255 W. ALAMEDA, 6TH FLOOR, TUCSON, AZ 85701
P.O. BOX 27210, TUCSON, AZ 85726
ISSUE DATE: AUGUST 26, 2010

REQUEST FOR PROPOSAL NO. 110035
RFP AMENDMENT NO. 2
PAGE NO. 1 OF 20
RFP DUE DATE: SEPTEMBER 06, 2010
RESPONSIBLE CONTRACT OFFICER: JAMES GASTON

A SIGNED COPY OF THIS AMENDMENT MUST BE SUBMITTED WITH YOUR SEALED BID.
THIS REQUEST FOR PROPOSAL IS AMENDED AS FOLLOWS:

CITY OF TUCSON EMPLOYEE UNIFORMS

The Due Date of this Request for Proposal is changed to: September 6, 2010.

SCOPE OF SERVICES

Replace Inventory Paragraph with the following:

INVENTORY: The City of Tucson has an ongoing requirement for the material indicated in this solicitation. It is an express condition of any award that a Contractor shall maintain a reasonable **local** stock on hand of all uniform items, in a full range of **men's and women's sizes**, for delivery to or pick-up by City of Tucson Employees. **The Contractor shall be able to provide extreme ranges of sizes or any odd sizes required within thirty (30) days after receipt of an order.** Failure to maintain the specified inventory and availability may result in cancellation of the contract. It is an express condition of any award that the Contractor shall maintain a reasonable stock on hand for delivery to the requesting agency.

Replace Group 1 Paragraph with the following:

GROUP 1: SPECIFIC EMPLOYEE UNIFORMS: All uniform items shall be made in a professional manner to show no raw edges, loose threads, defective stitching or deformity. Current industry standards should apply to the materials used and the construction method. A wide array of colors and **women's and men's** sizes must be available. At a minimum, industrial shirts and pants colors are to be white, khaki tan, light blue, light green, light gray, dark gray, dark brown, spruce green, navy. Colors are to be colorfast and fade resistant.

Replace Section 1.3 with the following:

1.3 Shirt, Denim, 100% Cotton: Same specifications of industrial work shirt, paragraph 1.1, but 100% cotton, 6.5 oz/ sq. yd fabric, 1 patch pocket on left chest, button down collar, adjustable cuffs. Port & Company or equal.

Replace Section 1.6 with the following:

1.6 Pants, 100% Wrinkle Resistant Cotton: Material shall be a 100% wrinkle resistant cotton twill, no less than 8-1/2 oz/sq yard. Colors per Group 1 specifications. Red Kap or equal.

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Replace Section 1.7 with the following:

- 1.7 Coveralls, 65% Polyester, 35% Cotton:** Washable, permanent press coveralls with cloth weight of 7.25 oz/sq. yd, 65% polyester/35% combed cotton twill featuring a generous cut and bi-swing, action-back design to allow for freedom of movement. Treated for soil-release with a residual shrinkage rate of no more than 2%. Fabric is free from defects affecting appearance or service; loose threads have been removed and points of strain are bartacked. The fabric weave must be such that it will permit free air circulation. Red Kap or equal.

Add Item 1.12

Shorts, 100% Cotton with mechanical stretch, 8 oz. Twill, Pocket: Slack-style front pockets, set-in hip pockets, darts over hip pockets for better fit, Premium soft hand cotton. Red Kap PC26/27 or equal.

Add Item 1.13

Shorts, 65% Polyester / 35% Cotton, 8 oz. Twill, two slack-style front pockets, two set-in hip pockets, left has button closure, darts over hip pockets for better fit, side elastic inserts and belt loops, synthetic blend pocketing and waistband trim. Red Kap PC42 or equal.

Replace Section 4.4 with the following:

- 4.4 Item D: Sweatshirt,** Hanes Ultimate Cotton® Full-Zip Hooded Sweatshirt HF280
- | <u>Screens</u> | <u>Number of Colors</u> |
|----------------|-------------------------|
| Front | 2 colors |
- Total number of colors on shirt = 2
Quantity: 60.
Shirt color: Navy Blue.

INSTRUCTIONS TO OFFERORS

Replace Item 9 with the following:

- 9. PROPOSAL/SUBMITTAL FORMAT:** An original and 4 copies (5 total) of each proposal should be submitted on the forms and in the format specified in the RFP. The original copy of the proposal should be clearly labeled "Original" and shall be single-sided, three hole punched and in a binder. The material should be in sequence and related to the RFP. The

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sections of the submittal should be tabbed, clearly identifiable and should include a minimum of the following sections: the completed Offer and Acceptance Form, all signed Amendments, a copy of this RFP document and the Offeror's response to the Evaluation Criteria including the completed Price Page. Failure to include the requested information may have a negative impact on the evaluation of the offeror's proposal.

PROPOSAL EVALUATION REQUIREMENTS

C. Method of Approach

Replace item 16 with the following:

16. Offerors must provide with their proposal submission, 1 size large, men's short sleeve shirt as specified in item 1.1 Scope of Services, Group 1. The shirt will have the City of Tucson logo patch; see **Attachment C (posted separately)**, in color on the left sleeve; an American Flag on the right sleeve and the name "John Smith" embroidered above the left shirt pocket. All placements shall be as described in the Scope of Services.

D. Price Proposal

Add item 5.

5. Propose a plan to adjust pricing as market conditions change. The plan must be verifiable and auditable. Identify calculation, formula, components, index, etc.

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THIS REQUEST FOR PROPOSAL IS AMENDED AS FOLLOWS:

SPECIAL TERMS AND CONDITIONS

Replace item 1 with the following:

- 1. COOPERATIVE PURCHASING:** Any Contract resulting from this solicitation shall be for the use of the City of Tucson. In addition, public and nonprofit agencies that have entered into a Cooperative Purchasing Agreement with the City of Tucson's Department of Procurement are eligible to participate in any subsequent Contract. See http://www.tucsonprocurement.com/Partners_Page.aspx and click on **Co-op Partners** for a list of the public and nonprofit agencies that have currently entered into Cooperative Purchasing Agreements with the City of Tucson. Additionally, this contract is eligible for use by the Strategic Alliance for Volume Expenditures (SAVE) cooperative. See <http://www.maricopa.gov/Materials/SAVE/save-members.pdf> for a listing of participating agencies. The parties agree that these lists are subject to change.

Any orders placed to, or services required from, the successful Contractor(s) will be requested by each participating agency. Payment for purchases made under this agreement will be the sole responsibility of each participating agency. The Contractor may negotiate additional expenses incurred as a result of participating agencies' usage of this contract (i.e., freight charges, travel related expenses, etc.). Additionally, the Contractor may negotiate pricing adjustments (upwards or downwards) based upon the participating agency's usage/volume. The City shall not be responsible for any disputes arising out of transactions made by others.

The Contractor(s) will provide an electronic copy of the complete Contract to the City of Tucson Department of Procurement upon receipt of the Notice of Intent to Award. At the City's request, the successful Contractor(s) may also be requested to provide an electronic copy of the complete Contract to a participating agency.

- 4. REMOVE SPECIAL TERMS & CONDITIONS: 4 PRICE ADJUSTMENT. (See D. Price Proposal item 5.)**

OFFEROR QUESTIONS:

Colors: The bid Price Page indicates white for the industrial shirt and pants options. However, on page 8 there is a list of colors we are expected to provide. Some of these items will cost more in the various colors. Please confirm that you want the pricing in white as requested with the understanding that some colors will cost more.

City of Tucson Response:

The Item Price Page is requested for white only. Offerors are requested to provide a percentage increase in price for color options.

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Item 1.6 Pants: Red Kap offers a 100% cotton Wrinkle Resistant pant, but it does not come in white. In order to match the requested specifications and offer you a cotton white pant it would NOT be wrinkle resistant. Please confirm this request.

City of Tucson Response:

See revision to 1.6 specifications.

Item 1.7 Coveralls: The Red Kap coverall is not 7.5 oz and does not offer wicking action. Please confirm that the 7.5 oz is required as theirs is only 7.25 oz. Also confirm that wicking action is required, as none of the vendors seem to offer a coverall with this specification.

City of Tucson Response:

See revision to 1.7 specifications.

Item 1.11 Emblems: There are no attachments. Is that in error? I understand I can contact Ms. Hernandez or visit the department to obtain samples, but only need images, not actual patches, for bidding purposes to confirm I have all the current artwork.

City of Tucson Response:

See Amendment 1, Attachments A & B and Amendment 2, Attachment C. There are guidelines to prepare a sample shirt in Method Of Approach item 16.

Do you have some specific artwork that you want us to use for this emblem?

City of Tucson Response

Examples of artwork was released in Amendment # 1 and attached to this Amendment. The sample required with the proposal response submission is specified in Method of Approach Item 16.

Standard Terms and Conditions Item 27: I have been in the situation that I was awarded a City of Tucson contract and yet the departments used another vendor the entire time. Item 27 says "when necessary". Is there a specific reason that the City would find it necessary to use a different vendor?

City of Tucson Response:

The City reserves the right to obtain like goods or services from another source when necessary. Examples of a cause would be an emergency or a vendor being out of stock, the City has sole discretion.

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This contract guarantees that should the vendor fail to fulfill any obligations established as a result of a Contract award, the manufacturer, upon assignment by the City, will either assume such obligations or provide an alternate authorized vendor for the balance of the Contract period.

Standard Terms and Conditions Item 38: Is the Subcontractor information to be submitted with the original bid, or can that be submitted once the bid has been approved and accepted? Also, do you consider the manufacturer to be a subcontractor? For example Port Authority shirts are made by a Hanes factory. Do you need those details?

City of Tucson Response:

Manufacturers are not considered subcontractors, Offerors who submit a bid/offer, as a manufacturer's representative must supplement the bid/offer with a letter from each manufacturer involved. The letter shall certify that the vendor is authorized to provide the specific items presented, that the vendor is authorized to submit a bid/offer on such items and guarantees that should the vendor fail to fulfill any obligations established as a result of a Contract award, the manufacturer, upon assignment by the City, will either assume such obligations or provide an alternate authorized vendor for the balance of the Contract period.

Subcontractor information, embroiders, patch subcontractors, etc must be submitted with the proposal response. Items 1 – 4 from the Qualifications and Experience section must be submitted for each subcontractor.

Can we bid a partial bid. We do not handle all the product on the bid, such as the Wrangler jeans.

City of Tucson Response:

Please review the "Inventory" paragraph contained in the Scope of Services.

Are samples of alternative items to be included with the bid?

City of Tucson Response:

Alternative items must be indicated on the Price Page with enough information; copies catalog pages, etc referencing the specific proposed alternative item(s), to properly evaluate the alternative submission. Samples, other than what is specified in Method of Approach item 16, maybe requested in the future. Offerors will have 5 workdays to provide samples, if requested.

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 THIS REQUEST FOR PROPOSAL IS AMENDED AS FOLLOWS:

REVISED PRICE PAGES

The revised price pages MUST be used.

BRAND OR TRADE NAMES: Any manufacturer's names, trade names, brand names or catalog numbers used in the solicitation are for the purpose of describing and/or establishing the quality, design and performance required. Any such reference is not intended to limit or restrict any bid/offer by any vendor, but is only listed in order to advise potential bidders/offerors of the requirements of the City. Any bid/offer, which proposes like quality, design or performance, will be considered.

DISCOUNT/MARKUP: Offerors are to offer Group 3 and Group 4 prices based on a percentage discount off of a referenced price list or a percentage markup from a referenced price list. A copy of the referenced price list and the applicable catalog(s) shall be enclosed with the proposal. Additionally, the Contractor must provide, at no cost to the City, copies of the referenced catalog(s) and price list to all City departments who request it or a reference website that contains bid items at the City of Tucson cost **without additional calculation**. Offerors whose proposals do not contain this required information will be notified of the discrepancy and will have 5 calendar days after notification to submit the information. Failure to include either the referenced price list or the applicable website reference may be grounds for determining the proposal as non-responsive.

<u>ITEM NO.</u>	<u>DESCRIPTION</u>	<u>EST. ANNUAL QTY. & UNIT</u>	<u>UNIT PRICE</u>	<u>EXTENDED PRICE</u>
<u>GROUP 1. EMPLOYEE UNIFORMS</u>				
1.	SHIRTS, SHORT SLEEVE, INDUSTRIAL, 65%/35% WHITE, AS PER SCOPE OF WORK, PARAGRAPH 1.1 S-XL; 70%, 2X; 20%, 3X; 5%, 4X; 5%. MFG & MODEL No. _____	200 EA	\$ _____	\$ _____
2.	SHIRTS, LONG SLEEVE, INDUSTRIAL, 65%/35% WHITE, AS PER SCOPE OF WORK, PARAGRAPH 1.1 S-XL; 70%, 2X; 20%, 3X; 5%, 4X; 5%. MFG & MODEL No. _____	500 EA	\$ _____	\$ _____

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3. SHIRTS, SHORT SLEEVE, INDUSTRIAL, 100% WRINKLE RESISITANT COTTON WHITE, AS PER SCOPE OF WORK,, PARAGRAPH 1.2
S-XL; 70%, 2X; 20%, 3X; 5%, 4X; 5%. 100 EA \$_____ \$_____

MFG & MODEL No. _____

4. SHIRTS, LONG SLEEVE, INDUSTRIAL, 100% WRINKLE RESISITANT COTTON WHITE, AS PER SCOPE OF WORK,, PARAGRAPH 1.2
S-XL; 70%, 2X; 20%, 3X; 5%, 4X; 5%. 100 EA \$_____ \$_____

MFG & MODEL No. _____

**Percent price increase for color items
 1,2,3,4**

5. SHIRTS, SHORT SLEEVE, 100% DENIM COTTON, AS PER SCOPE OF WORK,, PARAGRAPH 1.3
S-XL; 70%, 2X; 20%, 3X; 5%, 4X; 5%. 100 EA \$_____ \$_____

MFG & MODEL No. _____

<u>ITEM NO.</u>	<u>DESCRIPTION</u>	<u>ESTIMATED ANNUAL QUANTITY</u>	<u>UNIT PRICE</u>	<u>EXTENDED PRICE</u>
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6.	SHIRTS, LONG SLEEVE, 100% DENIM COTTON, AS PER SCOPE OF WORK, PARAGRAPH 1.3 S-XL; 70%, 2X; 20%, 3X; 5%, 4X; 5%.	400 EA	\$_____	\$_____
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MFG & MODEL No. _____

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THIS REQUEST FOR PROPOSAL IS AMENDED AS FOLLOWS:

- | | | | | |
|----|--|--------|----------|----------|
| 7. | SHIRTS, WOMEN'S, LONG SLEEVE, 100%
DENIM COTTON, AS PER SCOPE OF WORK,
PARAGRAPH 1.3
S-XL; 70%, 2X; 20%, 3X; 5%, 4X; 5%. | 100 EA | \$ _____ | \$ _____ |
| | MFG & MODEL No. _____ | | | |
| 8. | PANT, INDUSTRIAL, 65/35 – MEN,
WHITE/COLOR, AS PER SCOPE OF WORK,
PARAGRAPH 1.4
S-XL; 70%, 2X; 20%, 3X; 5%, 4X; 5%. | 200 EA | \$ _____ | \$ _____ |
| | MFG & MODEL No. _____ | | | |
| 9. | PANT, WESTERN, RIGID DENIM – AS PER
SCOPE OF WORK, PARAGRAPH 1.5
S-XL; 70%, 2X; 20%, 3X; 5%, 4X; 5%. | | | |
| | Wrangler Original Fit (Men's) #0013MWZ | 100 EA | \$ _____ | \$ _____ |
| | Wrangler Original Fit (Men's) #13MWZCG | 100 EA | \$ _____ | \$ _____ |
| | Wrangler Original Fit (Men's) #13MWZXS | 100 EA | \$ _____ | \$ _____ |
| | Shadow Canyon Original Fit (Men's)
#13MWZWK | 100 EA | \$ _____ | \$ _____ |
| | Shadow Canyon Original Fit (Men's) #13MWZKL | 100 EA | \$ _____ | \$ _____ |
| | Wrangler Relaxed Fit (Men's) #31MWZPW | 100 EA | \$ _____ | \$ _____ |
| | Wrangler Relaxed Fit (Men's) #31MWZDN | 100 EA | \$ _____ | \$ _____ |
| | Wrangler Original Slim Fit (Men's) #0936DEN | 100 EA | \$ _____ | \$ _____ |
| | Wrangler Slim Fit (Ladies') #014MWZG | 100 EA | \$ _____ | \$ _____ |
| | Wrangler Original Fit (Ladies') #013MWZG | 100 EA | \$ _____ | \$ _____ |

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<u>ITEM NO.</u>	<u>DESCRIPTION</u>	<u>ESTIMATED ANNUAL QUANTITY</u>	<u>UNIT PRICE</u>	<u>EXTENDED PRICE</u>
10.	PANT, INDUSTRIAL, 100% WRINKLE RESISTANT COTTON -MEN, COLOR, AS PER SCOPE OF WORK, PARAGRAPH 1.6 S-XL; 70%, 2X; 20%, 3X; 5%, 4X; 5%. MFG & MODEL No. _____	100 EA	\$ _____	\$ _____
11.	COVERALLS, 65/35 POLY/COTTON, LONG SLEEVE, AS PER SCOPE OF WORK,, PARAGRAPH 1.7 S-XL; 70%, 2X; 20%, 3X; 5%, 4X; 5%. MFG & MODEL No. _____	100 EA	\$ _____	\$ _____
12.	JACKET, LIGHT WEIGHT, AS PER SCOPE OF WORK,, PARAGRAPH 1.8 S-XL; 70%, 2X; 20%, 3X; 5%, 4X; 5%. MFG & MODEL No. _____	100 EA	\$ _____	\$ _____
13.	JACKET, HOODED WARM-UP, AS PER SCOPE OF WORK, PARAGRAPH 1.9 S-XL; 70%, 2X; 20%, 3X; 5%, 4X; 5%. MFG & MODEL No. _____	200 EA	\$ _____	\$ _____
14.	JACKET, 100% COTTON DENIM, AS PER SCOPE OF WORK,, PARAGRAPH 1.10 S-XL; 70%, 2X; 20%, 3X; 5%, 4X; 5%. MFG & MODEL No. _____	100 EA	\$ _____	\$ _____
15.	EMBLEMS –“CITY OF TUCSON”,	5000 EA	\$ _____	\$ _____

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PARAGRAPH 1.11

16.	EMBLEMS – TUCSON WATER PATCH, PARAGRAPH 1.11	2000 EA	\$ _____	\$ _____
17.	EMBLEMS – AMERICAN FLAG, 3" X 2.5", PARAGRAPH 1.11	250 EA	\$ _____	\$ _____
18.	Reference 1.12 Shorts	100 EA	\$ _____	\$ _____
19.	Reference 1.13 Shorts	100 EA	\$ _____	\$ _____
<u>TOTAL GROUP 1</u>				\$ _____

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<u>ITEM NO.</u>	<u>DESCRIPTION</u>	<u>ESTIMATED ANNUAL QUANTITY</u>	<u>UNIT PRICE</u>
<u>GROUP 2 SPORT SHIRTS, T SHIRTS, HATS</u>			
18.	<u>SPORT SHIRT</u> : 100% COMBED COTTON, PIQUE KNIT, POCKET, WHITE/COLOR, AS PER SCOPE OF WORK,, PARAGRAPH 2.1	700 EA	
	MFG & MODEL No. _____ PRICING FOR EACH COLOR REFLECT THE FOLLOWING SIZE DISTRIBUTION S-XL; 70%, 2X; 20%, 3X; 5%, 4X; 5%.		
18.1	<u>WHITE</u>		
a.	S -XL		\$ _____
b.	2X		\$ _____
c.	3X		\$ _____
b.	4X		\$ _____
18.2	<u>PASTELS</u>		
a.	S -XL		\$ _____
b.	2X		\$ _____
c.	3X		\$ _____
d.	4X		\$ _____
18.3	<u>DARK</u>		

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- a. S – XL \$ _____
- b. 2X \$ _____
- c. 3X \$ _____
- d. 4X \$ _____

<u>ITEM NO.</u>	<u>DESCRIPTION</u>	<u>ESTIMATED ANNUAL QUANTITY</u>	<u>UNIT PRICE</u>
19.	<p><u>T SHIRT</u>: 100% COTTON, PRESHRUNK, NO POCKET, WHITE/COLOR AS PER SCOPE OF WORK,, PARAGRAPH 2.2</p> <p>MFG & MODEL No. _____</p> <p>PRICING FOR EACH COLOR REFLECT THE FOLLOWING SIZE DISTRIBUTION S-XL; 70%, 2X; 20%, 3X; 5%, 4X; 5%.</p>	3600 EA	
19.1	<u>WHITE</u>		
a.	S –XL		\$ _____
b.	2X		\$ _____
c.	3X		\$ _____
d.	4X		\$ _____
19.2	<u>PASTELS</u>		
a.	S –XL		\$ _____
b.	2X		\$ _____

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c. 3X \$ _____

d. 4X \$ _____

19.3 DARK

a. S – XL \$ _____

b. 2X \$ _____

c. 3X \$ _____

d. 4X \$ _____

<u>ITEM NO.</u>	<u>DESCRIPTION</u>	<u>ESTIAMTED ANNUAL QUANTITY</u>	<u>UNIT PRICE</u>
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20.	<p><u>STYLE #1:</u> 100% COTTON, PRESHRUNK, POCKET, WHITE/COLOR AS PER SCOPE OF WORK,, PARAGRAPH 2.3</p>	2200 EA	
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MFG & MODEL No. _____
 PRICING FOR EACH COLOR REFLECT THE FOLLOWING SIZE DISTRIBUTION
S-XL; 70%, 2X; 20%, 3X; 5%, 4X; 5%.

20.1 WHITE

a. S –XL \$ _____

b. 2X \$ _____

c. 3X \$ _____

d. 4X \$ _____

REQUEST FOR PROPOSAL AMENDMENT

CITY OF TUCSON
DEPARTMENT OF PROCUREMENT
255 W. ALAMEDA, 6TH FLOOR, TUCSON, AZ 85701
P.O. BOX 27210, TUCSON, AZ 85726
ISSUE DATE: AUGUST 26, 2010

REQUEST FOR PROPOSAL NO. 110035
RFP AMENDMENT NO. 2
PAGE NO. 15 OF 20
RFP DUE DATE: SEPTEMBER 06, 2010
RESPONSIBLE CONTRACT OFFICER: JAMES GASTON

A SIGNED COPY OF THIS AMENDMENT MUST BE SUBMITTED WITH YOUR SEALED BID.
THIS REQUEST FOR PROPOSAL IS AMENDED AS FOLLOWS:

20.2 PASTELS

- a. S - XL \$ _____
- b. 2X \$ _____
- c. 3X \$ _____
- d. 4X \$ _____

20.3 DARK

- a. S - XL \$ _____
- b. 2X \$ _____
- c. 3X \$ _____
- d. 4X \$ _____

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<u>ITEM NO.</u>	<u>DESCRIPTION</u>	<u>ESTIAMTED ANNUAL QUANTITY</u>	<u>UNIT PRICE</u>
21.	BALL CAP, 1 COLOR, AS PER SCOPE OF WORK,, PARAGRAPH 2.4 MFG & MODEL No. _____	500 EA	\$ _____
22.	BALL CAP, 2 TONE, AS PER SCOPE OF WORK,, PARAGRAPH 2.5 MFG & MODEL No. _____	700 EA	\$ _____
24.	VISOR, AS PER SCOPE OF WORK,, PARAGRAPH 2.6 MFG & MODEL No. _____	120 EA	\$ _____

<u>SAMPLE ITEMS</u>	<u>QUANTITY</u>	<u>UNIT PRICE</u>	<u>EXTENDED PRICE</u>
ITEM A, PER PARAGRAPH 2.7.1	20	\$ _____	\$ _____
ITEM B, PER PARAGRAPH 2.7.2	100	\$ _____	\$ _____
ITEM C, PER PARAGRAPH 2.7.3	25	\$ _____	\$ _____
ITEM D, PER PARAGRAPH 2.7.4	60	\$ _____	\$ _____
ITEM E, PER PARAGRAPH 2.7.5	300	\$ _____	\$ _____
GROUP 2 SAMPLE GRAND TOTAL			\$ _____

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GROUP 3 NON-SPECIFIC CONTRACT ITEMS, NOT EMBELLISHED

Catalog	Offered (Yes/No)	Price Sheet	Offered (Yes/No)	Percentage Discount/ Percentage Markup*
Apparel & Accessories 2010 (Sanmar)		2010 ASI RETAIL PRICING		
2010 Apparel & Accessories (Formerly Imprintable Sportswear, Alpha)		2010 ASI RETAIL PRICING		
Dickies Occupational Wear Buyer's Guide 2010		2010 ASI PRICE LIST		
The VF Imagewear Family of Brands		2010 US RETAIL PRICE LIST		

***Offerors must state whether this is a percentage discount off or markup from list.**

GROUP 4 NON-SPECIFIC CONTRACT ITEMS, EMBELLISHED

Offerors shall not include screen or set up charges, and artwork, but must include screen printing charge and embroidery charges.

Catalog	Offered (Yes/No)	Price Sheet	Offered (Yes/No)	Percentage Discount/ Percentage Markup*
Apparel & Accessories 2010 (Sanmar)		2010 ASI RETAIL PRICING		
2010 Apparel & Accessories (Formerly Imprintable Sportswear, Alpha)		2010 ASI RETAIL PRICING		
Dickies Occupational Wear Buyer's Guide 2010		2010 ASI PRICE LIST		
The VF Imagewear Family of Brands		2010 US RETAIL PRICE LIST		

***Offerors must state whether this is a percentage discount off or markup from list.**

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SAMPLE ITEMS	QUANTITY	UNIT PRICE	EXTENDED PRICE
ITEM A, PER PARAGRAPH 4.1	20	\$ _____	\$ _____
ITEM B, PER PARAGRAPH 4.2	100	\$ _____	\$ _____
ITEM C, PER PARAGRAPH 4.3	48	\$ _____	\$ _____
ITEM D, PER PARAGRAPH 4.4	60	\$ _____	\$ _____
ITEM E, PER PARAGRAPH 4.5	1000	\$ _____	\$ _____
GROUP 4 SAMPLE GRAND TOTAL			\$ _____

ADDITIONAL ITEMS

Please provide a percent discount off of list price for items not stated or listed in this contract or in any of the listed catalogs, as stated in the Scope of Work.

Percentage Discount:	_____ %
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<u>EMBELLISHMENT</u>	<u>CHARGES</u>	
1. SCREENING CHARGES (1 DOZEN OR MORE)		
A.	SCREEN CHARGE	\$_____ / PER COLOR/PER LOCATION
B	SET UP CHARGE	\$_____ /PER LOCATION/PER COLOR
C.	PRINT CHARGE	\$_____ /PER COLOR
D.	PRINT CHARGE	\$_____ /EACH ADDITIONAL COLOR
2. SCREENING CHARGES (1 DOZEN OR LESS)		
A.	SCREEN CHARGE	\$_____ / PER COLOR/PER LOCATION
B	SET UP CHARGE	\$_____ /PER LOCATION/PER COLOR
C.	PRINT CHARGE	\$_____ /PER COLOR
D.	PRINT CHARGE	\$_____ /EACH ADDITIONAL COLOR
3. ARTWORK CHARGES		\$_____ /HR
4. PATCH CHARGES		
A.	SEWING CHARGE	\$_____ /PER PATCH
B.	HEAT SEAL CHARGE	\$_____ /PER PATCH

